

Monthly Indicators



April 2026

U.S. existing-home sales fell 3.6% month-over-month and 1.0% year-over-year to a seasonally adjusted annual rate of 3.98 million, according to the National Association of REALTORS® (NAR), as tight supply and ongoing affordability challenges constrained activity. Sales declined month-over-month in all four regions. Year-over-year, sales increased in the South and West but fell in the Midwest and Northeast.

New Listings decreased 6.8 percent for Single Family but increased 29.2 percent for Townhouse/Condo. Pending Sales increased 20.2 percent for Single Family and 152.9 percent for Townhouse/Condo. Inventory decreased 4.9 percent for Single Family but increased 17.5 percent for Townhouse/Condo.

Median Sales Price increased 6.8 percent to \$680,000 for Single Family but decreased 16.7 percent to \$448,000 for Townhouse/Condo. Days on Market decreased 8.9 percent for Single Family and 41.1 percent for Townhouse/Condo. Months Supply of Inventory decreased 16.7 percent for Single Family and 10.8 percent for Townhouse/Condo.

Nationally, the median existing-home price rose 1.4% from a year earlier to \$408,800, marking the 33rd consecutive month of year-over-year price increases as limited inventory continued to put upward pressure on prices, NAR said. There were 1.36 million homes for sale heading into April, up 2.3% from a year earlier, representing a 4.1-month supply at the current sales pace.

Quick Facts

+ 28.7%

Change in
Closed Sales
All Properties

+ 6.0%

Change in
Median Sales Price
All Properties

- 0.3%

Change in
Homes for Sale
All Properties

This report covers residential real estate activity in the counties of Flathead, Lincoln and Lake. For MRMLS, the count of Pending Sales includes listings that have the status of Pending, Under Contract Taking Back-Up Offers or Under Contract with Bump Clause. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



| Key Metrics | Historical Sparkbars | 4-2025 | 4-2026 | % Change | YTD 2025 | YTD 2026 | % Change |
|---------------------------------------|----------------------|-----------|------------------|----------|-----------|------------------|----------|
| New Listings | | 354 | 330 | - 6.8% | 923 | 936 | + 1.4% |
| Pending Sales | | 168 | 202 | + 20.2% | 495 | 599 | + 21.0% |
| Closed Sales | | 101 | 133 | + 31.7% | 382 | 443 | + 16.0% |
| Days on Market Until Sale | | 123 | 112 | - 8.9% | 143 | 134 | - 6.3% |
| Median Sales Price | | \$637,000 | \$680,000 | + 6.8% | \$652,400 | \$640,000 | - 1.9% |
| Average Sales Price | | \$789,658 | \$980,618 | + 24.2% | \$887,257 | \$921,321 | + 3.8% |
| Percent of List Price Received | | 96.2% | 96.6% | + 0.4% | 95.9% | 96.3% | + 0.4% |
| Housing Affordability Index | | 48 | 47 | - 2.1% | 47 | 50 | + 6.4% |
| Inventory of Homes for Sale | | 895 | 851 | - 4.9% | — | — | — |
| Months Supply of Inventory | | 6.6 | 5.5 | - 16.7% | — | — | — |

Townhouse/Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Townhouse/Condo properties only.



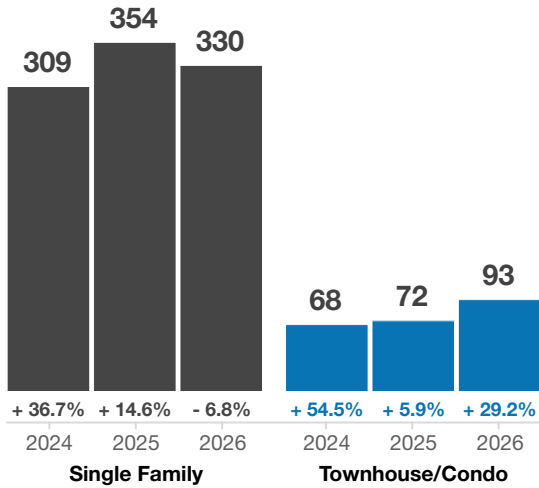
| Key Metrics | Historical Sparkbars | 4-2025 | 4-2026 | % Change | YTD 2025 | YTD 2026 | % Change |
|---------------------------------------|----------------------|-----------|-----------|----------|-----------|-----------|----------|
| New Listings | | 72 | 93 | + 29.2% | 200 | 287 | + 43.5% |
| Pending Sales | | 17 | 43 | + 152.9% | 91 | 144 | + 58.2% |
| Closed Sales | | 28 | 33 | + 17.9% | 79 | 105 | + 32.9% |
| Days on Market Until Sale | | 151 | 89 | - 41.1% | 156 | 121 | - 22.4% |
| Median Sales Price | | \$537,500 | \$448,000 | - 16.7% | \$540,000 | \$499,000 | - 7.6% |
| Average Sales Price | | \$690,832 | \$670,452 | - 3.0% | \$728,823 | \$800,443 | + 9.8% |
| Percent of List Price Received | | 97.3% | 98.4% | + 1.1% | 95.4% | 96.2% | + 0.8% |
| Housing Affordability Index | | 59 | 74 | + 25.4% | 58 | 66 | + 13.8% |
| Inventory of Homes for Sale | | 234 | 275 | + 17.5% | — | — | — |
| Months Supply of Inventory | | 9.3 | 8.3 | - 10.8% | — | — | — |

New Listings

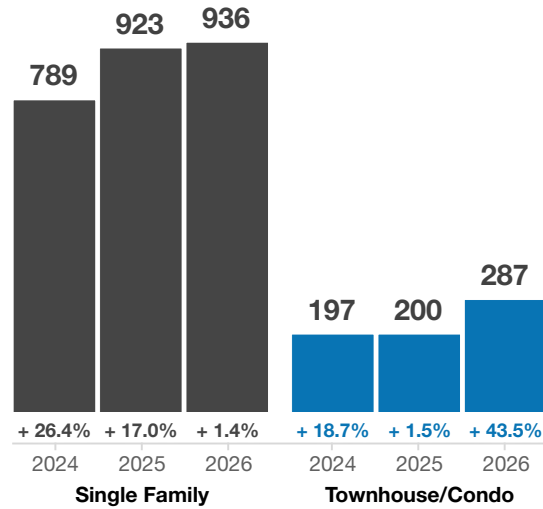
A count of the properties that have been newly listed on the market in a given month.



April

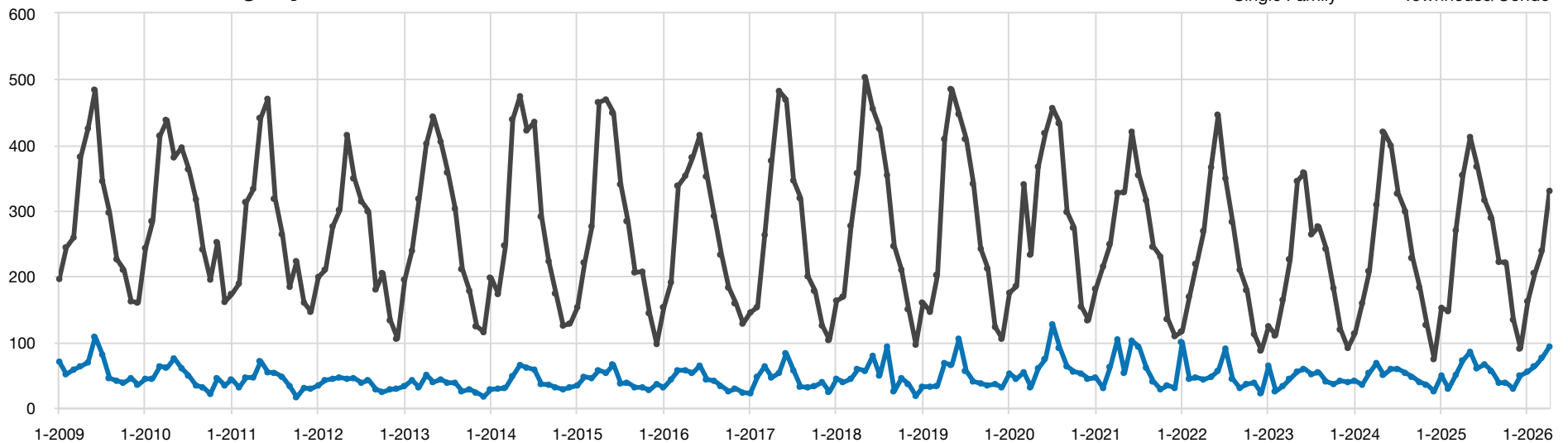


Year to Date



| New Listings | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 412 | - 1.9% | 85 | + 70.0% |
| Jun-2025 | 367 | - 8.0% | 60 | + 1.7% |
| Jul-2025 | 316 | - 3.1% | 66 | + 11.9% |
| Aug-2025 | 289 | - 3.3% | 56 | + 5.7% |
| Sep-2025 | 222 | - 2.6% | 38 | - 19.1% |
| Oct-2025 | 221 | + 20.8% | 38 | - 2.6% |
| Nov-2025 | 134 | + 6.3% | 29 | - 17.1% |
| Dec-2025 | 90 | + 21.6% | 49 | + 96.0% |
| Jan-2026 | 162 | + 6.6% | 55 | + 12.2% |
| Feb-2026 | 205 | + 39.5% | 63 | + 117.2% |
| Mar-2026 | 239 | - 11.5% | 76 | + 52.0% |
| Apr-2026 | 330 | - 6.8% | 93 | + 29.2% |
| 12-Month Avg | 249 | + 0.4% | 59 | + 25.5% |

Historical New Listings by Month

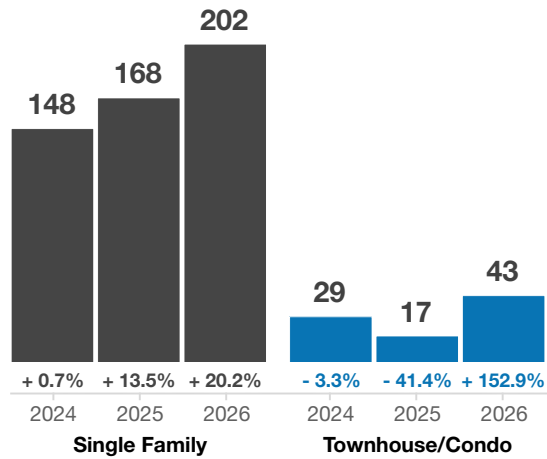


Pending Sales

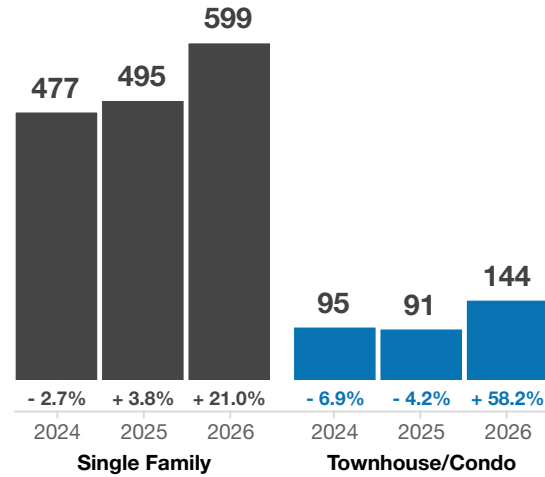
A count of the properties on which offers have been accepted in a given month.



April

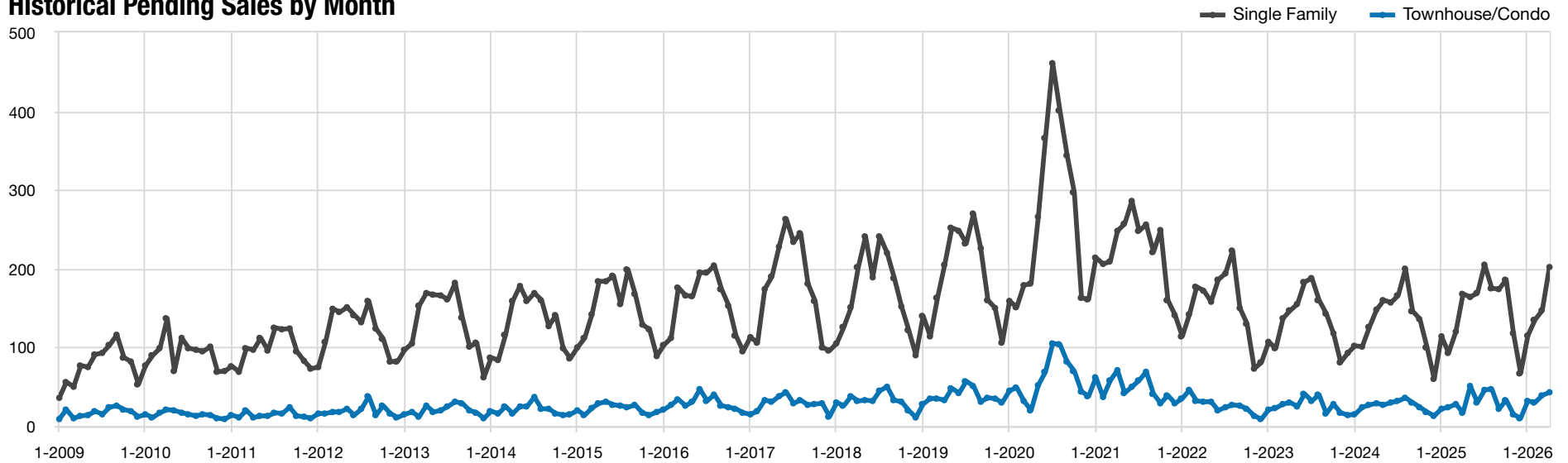


Year to Date



| Pending Sales | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 164 | + 2.5% | 51 | + 88.9% |
| Jun-2025 | 169 | + 7.6% | 30 | 0.0% |
| Jul-2025 | 205 | + 23.5% | 46 | + 43.8% |
| Aug-2025 | 175 | - 12.5% | 47 | + 30.6% |
| Sep-2025 | 174 | + 19.2% | 22 | - 26.7% |
| Oct-2025 | 186 | + 36.8% | 33 | + 37.5% |
| Nov-2025 | 118 | + 18.0% | 15 | - 16.7% |
| Dec-2025 | 67 | + 11.7% | 10 | - 23.1% |
| Jan-2026 | 115 | + 0.9% | 32 | + 45.5% |
| Feb-2026 | 135 | + 45.2% | 30 | + 25.0% |
| Mar-2026 | 147 | + 22.5% | 39 | + 39.3% |
| Apr-2026 | 202 | + 20.2% | 43 | + 152.9% |
| 12-Month Avg | 155 | + 14.8% | 33 | + 32.0% |

Historical Pending Sales by Month

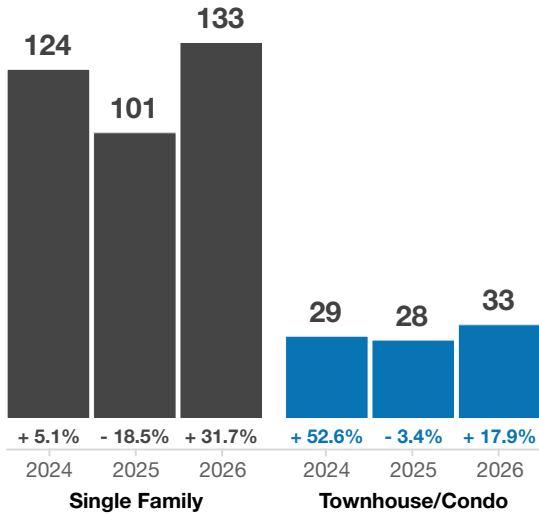


Closed Sales

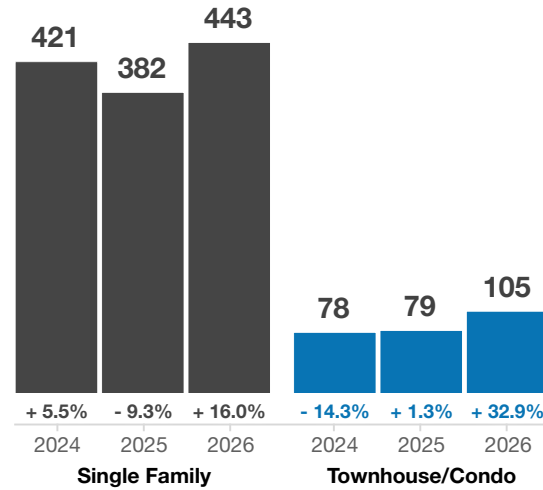
A count of the actual sales that closed in a given month.



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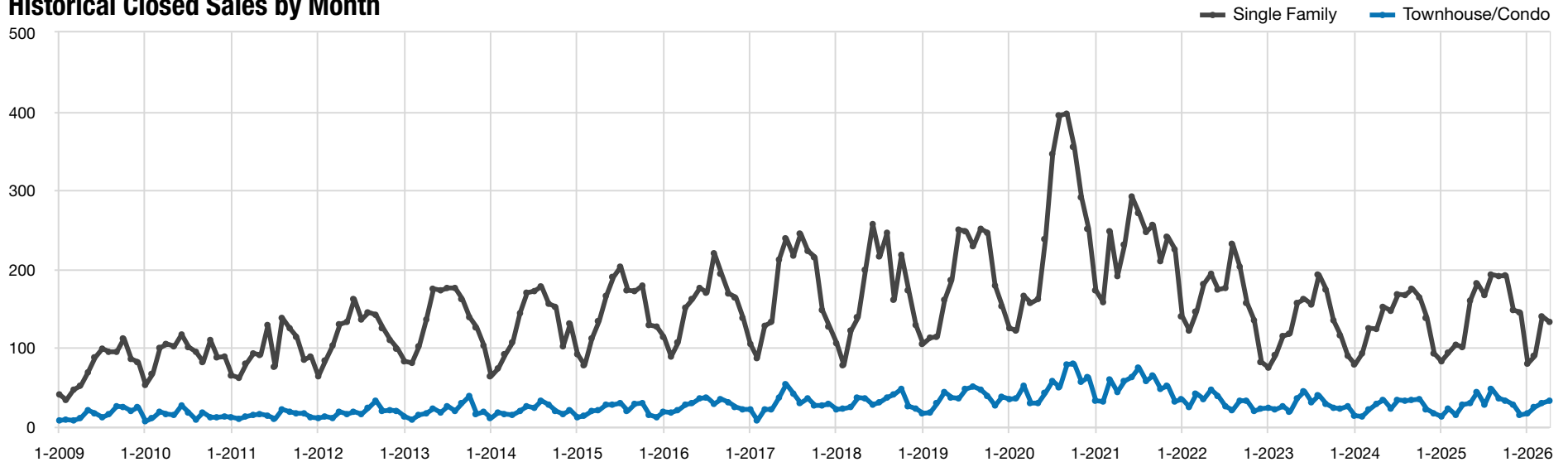


Year to Date



| Closed Sales | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 160 | + 5.3% | 30 | - 11.8% |
| Jun-2025 | 182 | + 23.8% | 44 | + 91.3% |
| Jul-2025 | 167 | - 0.6% | 28 | - 17.6% |
| Aug-2025 | 193 | + 15.6% | 48 | + 45.5% |
| Sep-2025 | 191 | + 9.1% | 36 | + 5.9% |
| Oct-2025 | 192 | + 17.1% | 33 | - 5.7% |
| Nov-2025 | 148 | + 7.2% | 28 | + 27.3% |
| Dec-2025 | 145 | + 55.9% | 15 | - 11.8% |
| Jan-2026 | 80 | - 3.6% | 17 | + 30.8% |
| Feb-2026 | 90 | - 4.3% | 25 | + 8.7% |
| Mar-2026 | 140 | + 34.6% | 30 | + 100.0% |
| Apr-2026 | 133 | + 31.7% | 33 | + 17.9% |
| 12-Month Avg | 152 | + 15.2% | 31 | + 19.2% |

Historical Closed Sales by Month

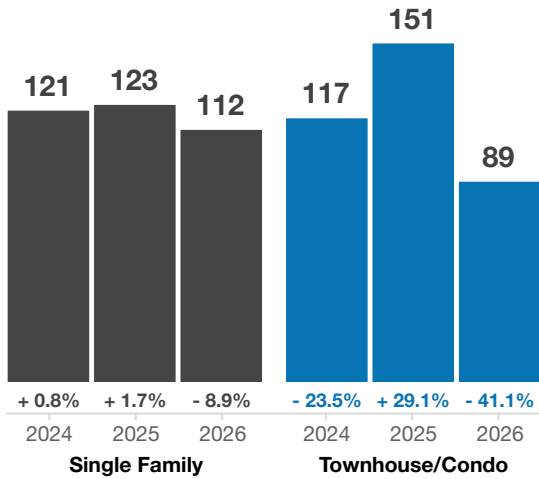


Days on Market Until Sale

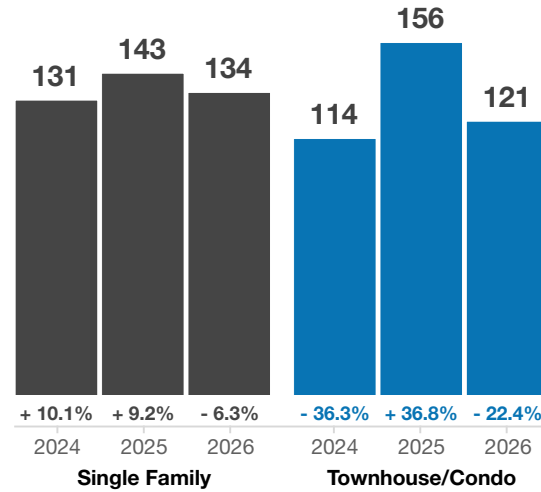
Average number of days between when a property is listed and when an offer is accepted in a given month.



April



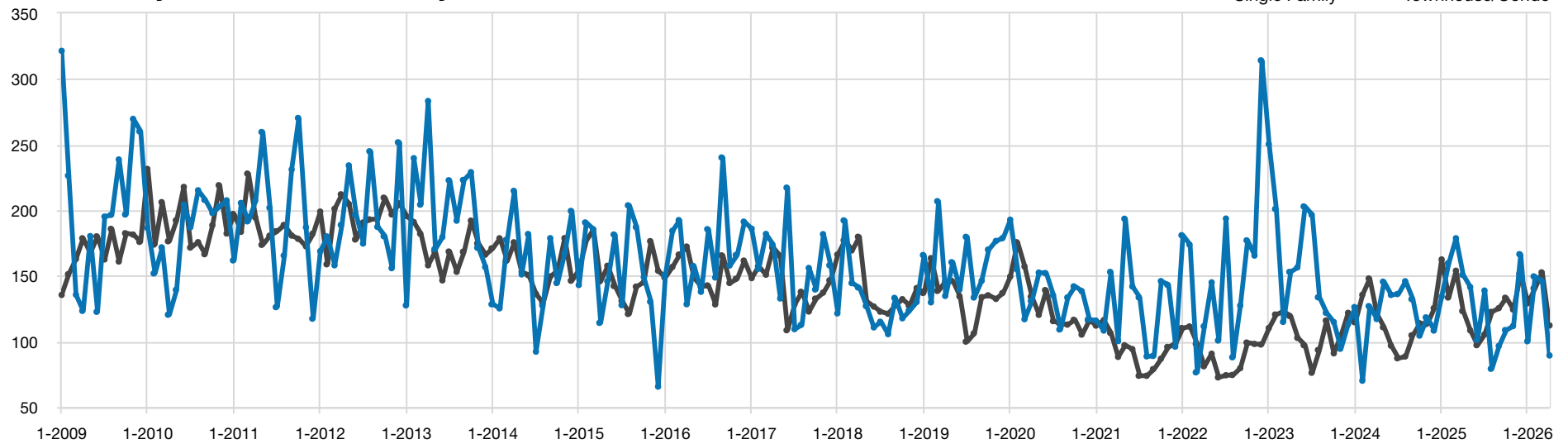
Year to Date



| Days on Market | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 109 | - 1.8% | 142 | - 2.7% |
| Jun-2025 | 97 | 0.0% | 101 | - 25.7% |
| Jul-2025 | 105 | + 20.7% | 139 | + 2.2% |
| Aug-2025 | 123 | + 38.2% | 79 | - 45.9% |
| Sep-2025 | 125 | + 19.0% | 97 | - 26.5% |
| Oct-2025 | 133 | + 16.7% | 109 | + 3.8% |
| Nov-2025 | 124 | + 9.7% | 112 | - 5.1% |
| Dec-2025 | 152 | + 21.6% | 167 | + 54.6% |
| Jan-2026 | 129 | - 20.9% | 100 | - 25.4% |
| Feb-2026 | 141 | + 5.2% | 150 | - 6.3% |
| Mar-2026 | 153 | - 0.6% | 146 | - 18.4% |
| Apr-2026 | 112 | - 8.9% | 89 | - 41.1% |
| 12-Month Avg* | 124 | + 9.5% | 114 | - 16.2% |

* Days on Market for all properties from May 2025 through April 2026. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

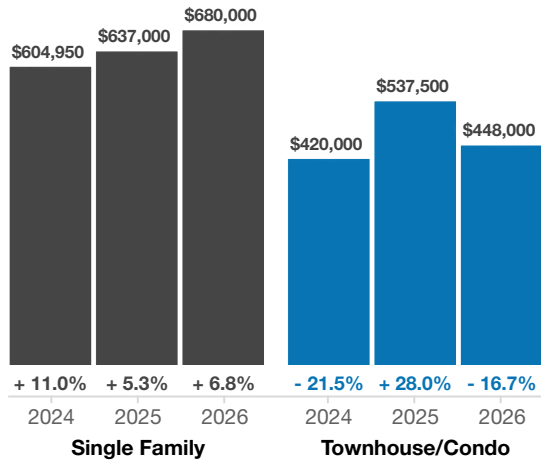


Median Sales Price

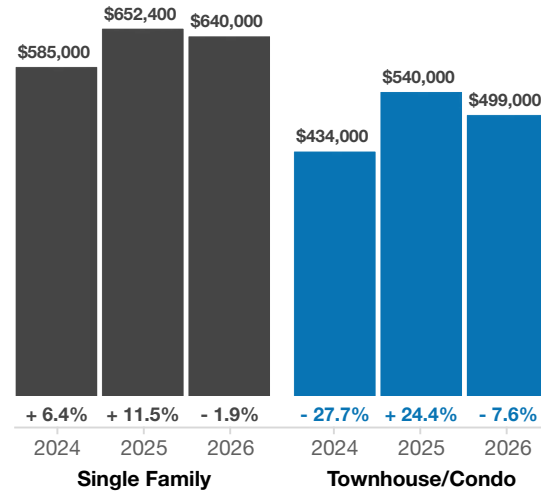
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



April



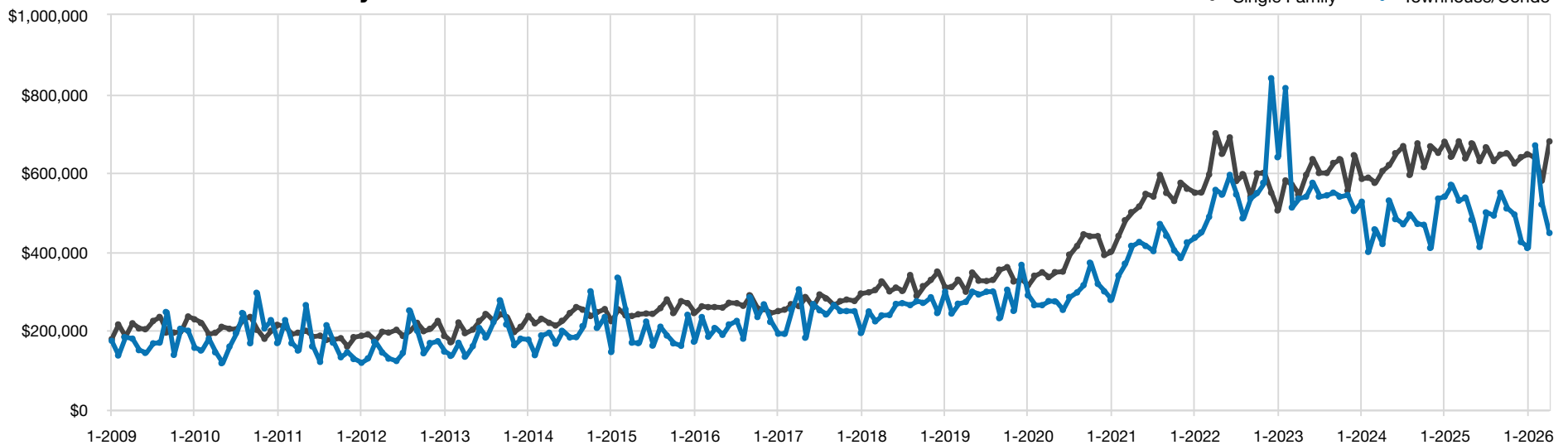
Year to Date



| Median Sales Price | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|--------------------|------------------|-----------------------|-------------------|-----------------------|
| May-2025 | \$675,000 | + 8.9% | \$481,500 | - 9.2% |
| Jun-2025 | \$630,000 | - 3.1% | \$412,500 | - 14.6% |
| Jul-2025 | \$665,000 | - 0.4% | \$500,000 | + 6.4% |
| Aug-2025 | \$630,000 | + 5.9% | \$492,000 | - 0.6% |
| Sep-2025 | \$646,400 | - 4.2% | \$550,000 | + 16.8% |
| Oct-2025 | \$650,000 | + 5.7% | \$510,000 | + 8.9% |
| Nov-2025 | \$624,000 | - 6.5% | \$494,500 | + 20.6% |
| Dec-2025 | \$640,000 | - 1.7% | \$425,000 | - 20.6% |
| Jan-2026 | \$647,500 | - 4.6% | \$410,000 | - 24.1% |
| Feb-2026 | \$637,057 | - 0.6% | \$669,700 | + 17.5% |
| Mar-2026 | \$580,000 | - 14.7% | \$520,250 | - 1.8% |
| Apr-2026 | \$680,000 | + 6.8% | \$448,000 | - 16.7% |
| 12-Month Avg* | \$640,000 | - 1.5% | \$475,000 | - 4.7% |

* Median Sales Price for all properties from May 2025 through April 2026. This is not the average of the individual figures above.

Historical Median Sales Price by Month

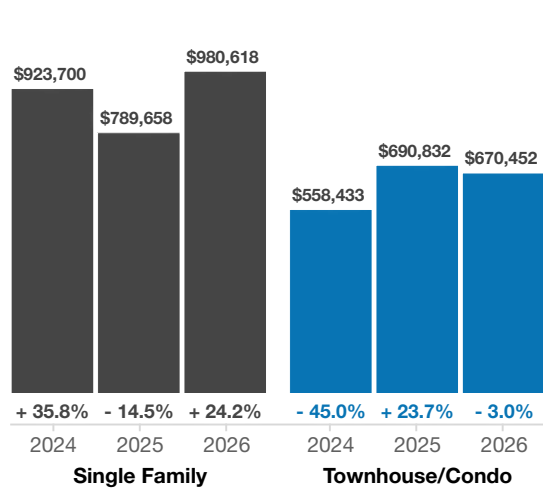


Average Sales Price

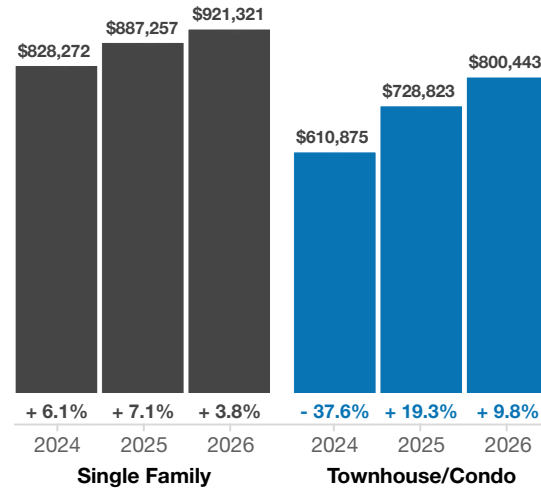
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



April



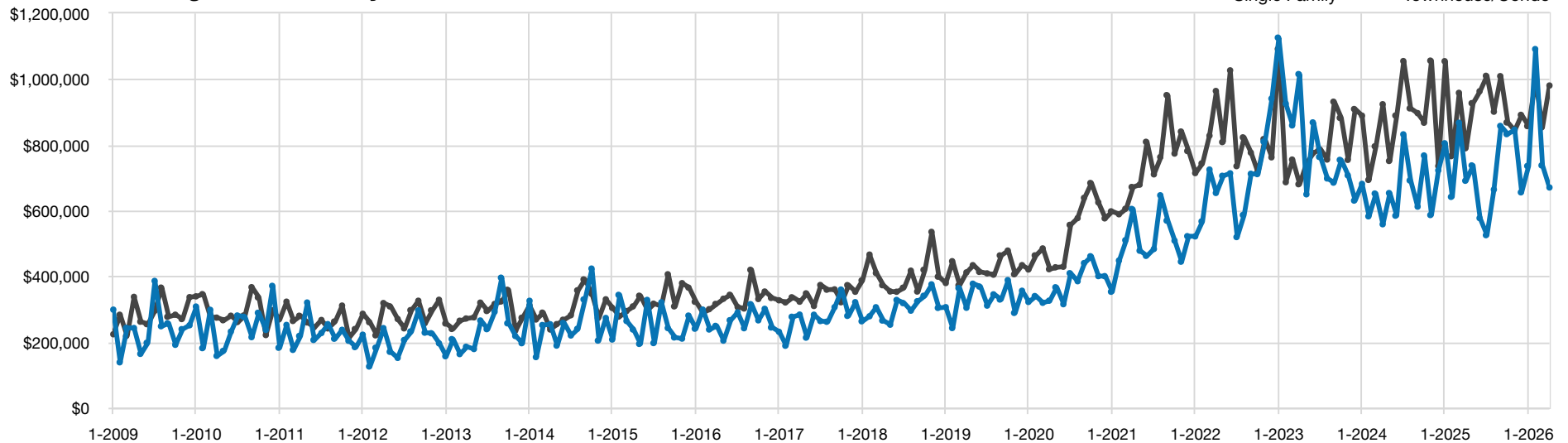
Year to Date



| Avg. Sales Price | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|------------------|------------------|-----------------------|-------------------|-----------------------|
| May-2025 | \$926,901 | + 23.4% | \$737,437 | + 12.9% |
| Jun-2025 | \$963,194 | + 8.3% | \$577,134 | - 1.3% |
| Jul-2025 | \$1,010,174 | - 4.3% | \$525,332 | - 36.9% |
| Aug-2025 | \$901,022 | - 1.1% | \$663,967 | - 4.0% |
| Sep-2025 | \$1,009,159 | + 12.6% | \$857,625 | + 40.1% |
| Oct-2025 | \$868,350 | + 0.1% | \$832,727 | + 8.5% |
| Nov-2025 | \$843,897 | - 20.1% | \$846,286 | + 44.3% |
| Dec-2025 | \$891,345 | + 21.2% | \$655,593 | - 9.2% |
| Jan-2026 | \$857,263 | - 18.7% | \$735,700 | - 8.6% |
| Feb-2026 | \$996,568 | + 30.2% | \$1,091,488 | + 70.1% |
| Mar-2026 | \$853,220 | - 11.0% | \$737,583 | - 15.0% |
| Apr-2026 | \$980,618 | + 24.2% | \$670,452 | - 3.0% |
| 12-Month Avg* | \$926,974 | + 3.1% | \$735,770 | + 5.3% |

* Avg. Sales Price for all properties from May 2025 through April 2026. This is not the average of the individual figures above.

Historical Average Sales Price by Month

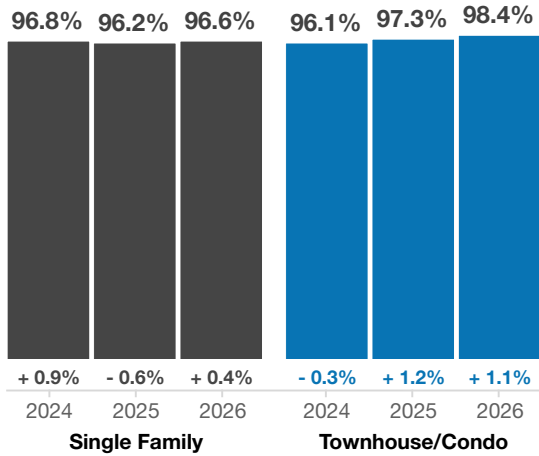


Percent of List Price Received

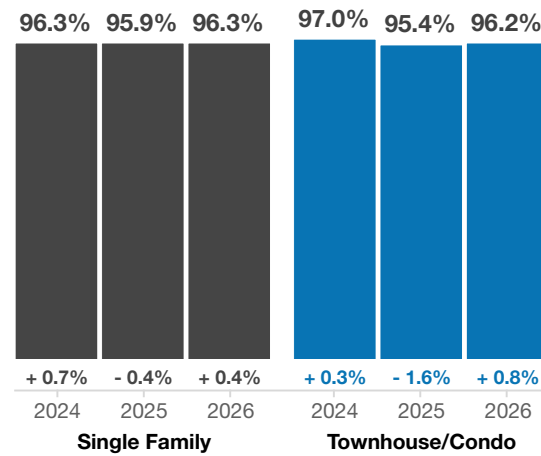
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



April



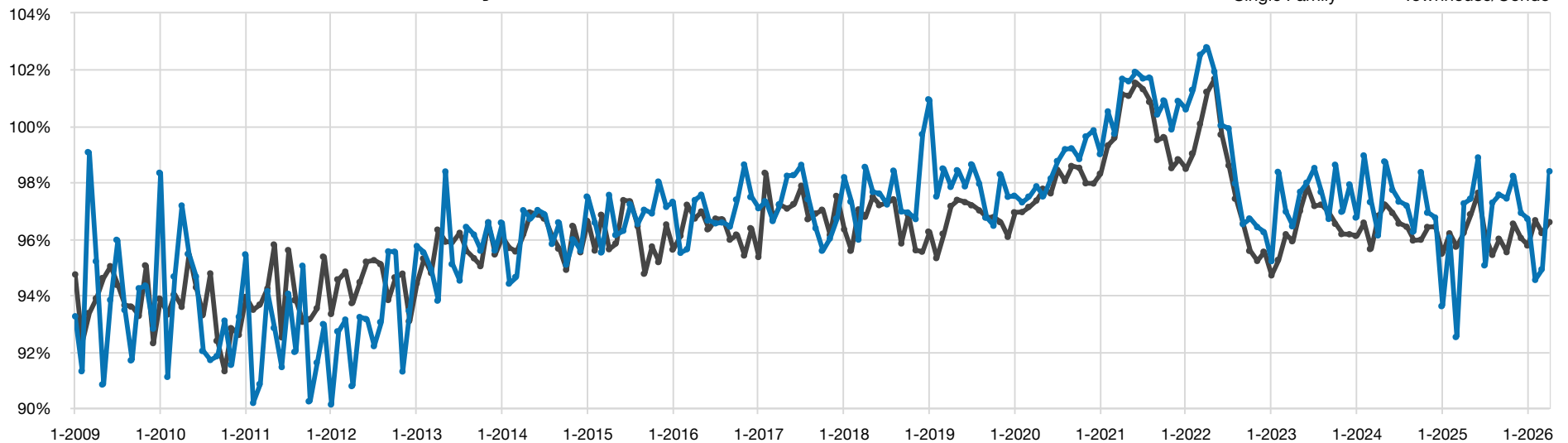
Year to Date



| Pct. of List Price Received | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|-----------------------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 96.9% | - 0.3% | 97.4% | - 1.3% |
| Jun-2025 | 97.6% | + 0.7% | 98.9% | + 1.2% |
| Jul-2025 | 96.1% | - 0.4% | 95.1% | - 2.3% |
| Aug-2025 | 95.4% | - 1.0% | 97.3% | + 0.1% |
| Sep-2025 | 96.0% | + 0.1% | 97.6% | + 1.3% |
| Oct-2025 | 95.5% | - 0.5% | 97.4% | - 1.0% |
| Nov-2025 | 96.5% | + 0.1% | 98.2% | + 1.3% |
| Dec-2025 | 96.0% | - 0.4% | 96.9% | + 0.1% |
| Jan-2026 | 95.8% | + 0.3% | 96.7% | + 3.3% |
| Feb-2026 | 96.7% | + 0.5% | 94.5% | - 1.6% |
| Mar-2026 | 96.2% | + 0.5% | 94.9% | + 2.6% |
| Apr-2026 | 96.6% | + 0.4% | 98.4% | + 1.1% |
| 12-Month Avg* | 96.3% | - 0.1% | 97.1% | + 0.2% |

* Pct. of List Price Received for all properties from May 2025 through April 2026. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

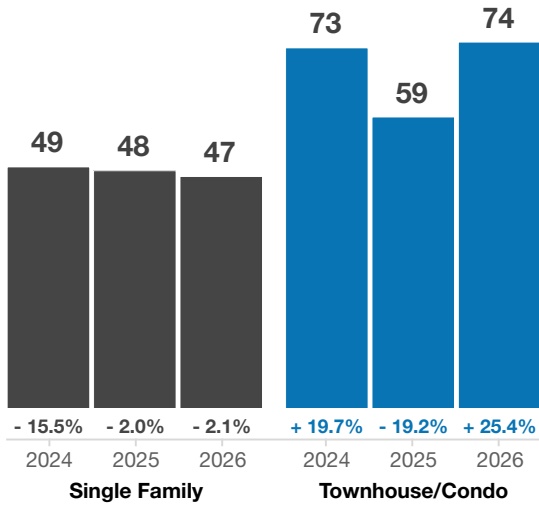


Housing Affordability Index

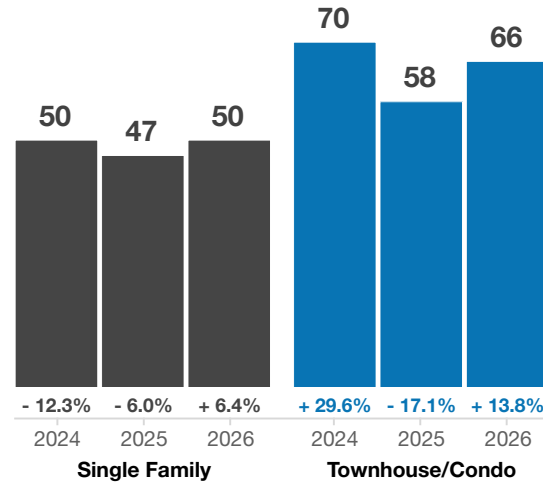
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



April

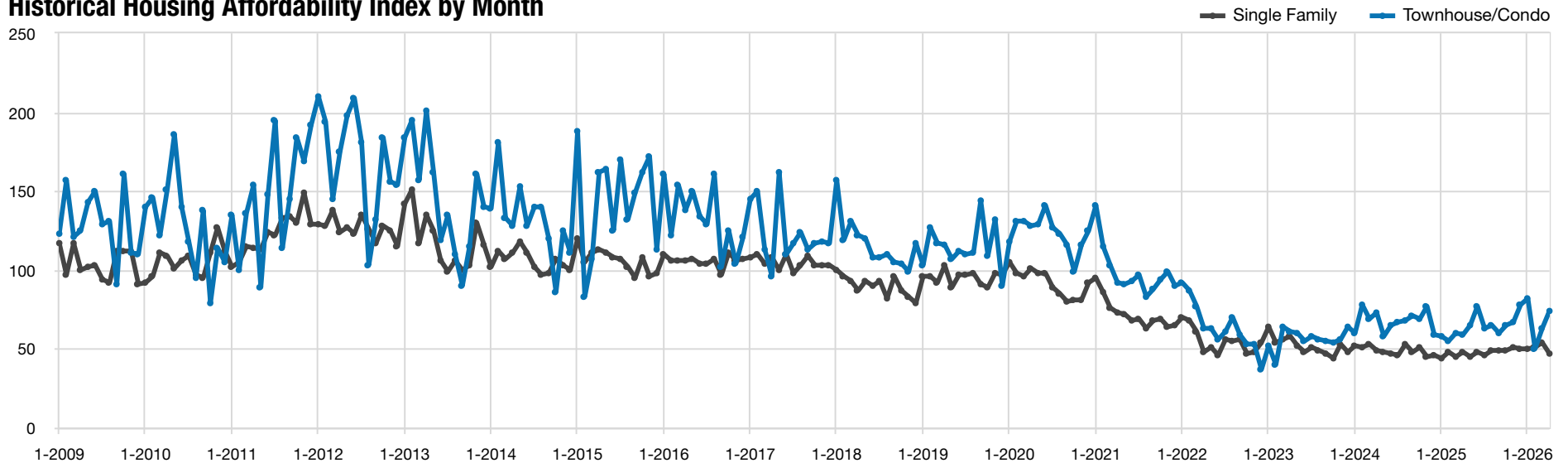


Year to Date



| Affordability Index | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|---------------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 45 | - 6.3% | 65 | + 12.1% |
| Jun-2025 | 48 | + 2.1% | 77 | + 18.5% |
| Jul-2025 | 46 | 0.0% | 63 | - 6.0% |
| Aug-2025 | 49 | - 7.5% | 65 | - 4.4% |
| Sep-2025 | 49 | + 2.1% | 60 | - 15.5% |
| Oct-2025 | 49 | - 3.9% | 65 | - 5.8% |
| Nov-2025 | 51 | + 13.3% | 67 | - 13.0% |
| Dec-2025 | 50 | + 8.7% | 78 | + 32.2% |
| Jan-2026 | 50 | + 13.6% | 82 | + 41.4% |
| Feb-2026 | 51 | + 6.3% | 50 | - 9.1% |
| Mar-2026 | 54 | + 20.0% | 63 | + 5.0% |
| Apr-2026 | 47 | - 2.1% | 74 | + 25.4% |
| 12-Month Avg | 49 | + 4.3% | 67 | + 4.7% |

Historical Housing Affordability Index by Month

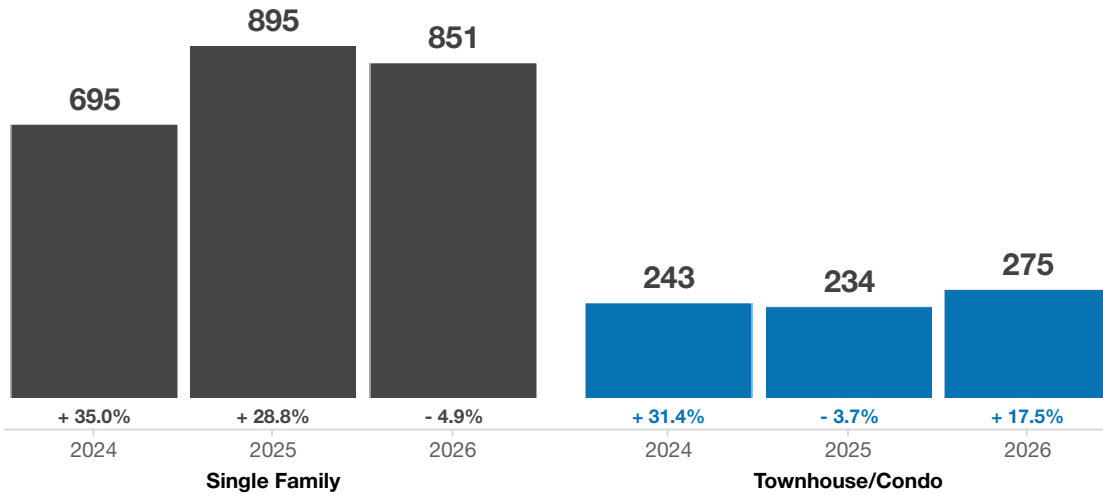


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

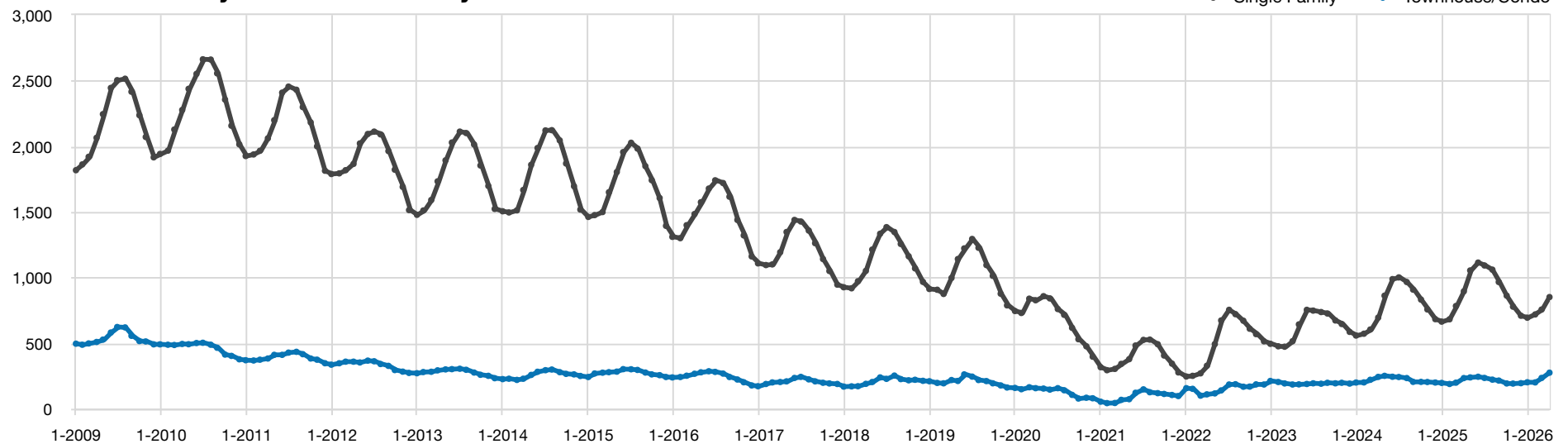


April



| Homes for Sale | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 1,054 | + 22.3% | 239 | - 4.8% |
| Jun-2025 | 1,114 | + 12.8% | 244 | 0.0% |
| Jul-2025 | 1,092 | + 9.1% | 235 | - 2.9% |
| Aug-2025 | 1,060 | + 9.7% | 222 | - 5.1% |
| Sep-2025 | 966 | + 6.4% | 215 | + 4.9% |
| Oct-2025 | 862 | + 3.6% | 193 | - 5.9% |
| Nov-2025 | 778 | + 2.8% | 192 | - 5.9% |
| Dec-2025 | 709 | + 3.8% | 195 | - 2.5% |
| Jan-2026 | 694 | + 4.5% | 202 | + 2.5% |
| Feb-2026 | 719 | + 5.4% | 201 | + 6.3% |
| Mar-2026 | 756 | - 3.4% | 235 | + 18.1% |
| Apr-2026 | 851 | - 4.9% | 275 | + 17.5% |
| 12-Month Avg | 888 | + 6.3% | 221 | + 1.8% |

Historical Inventory of Homes for Sale by Month

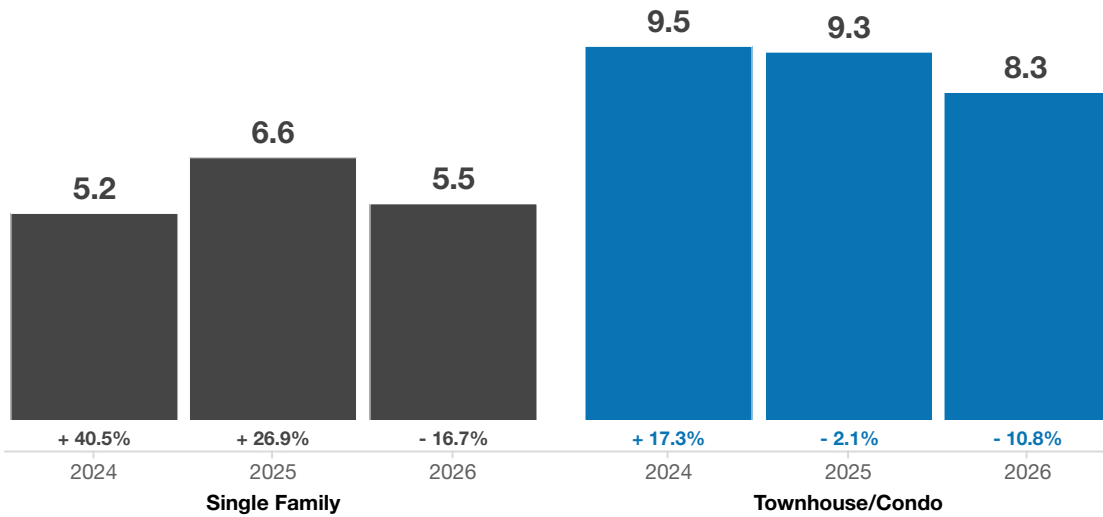


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



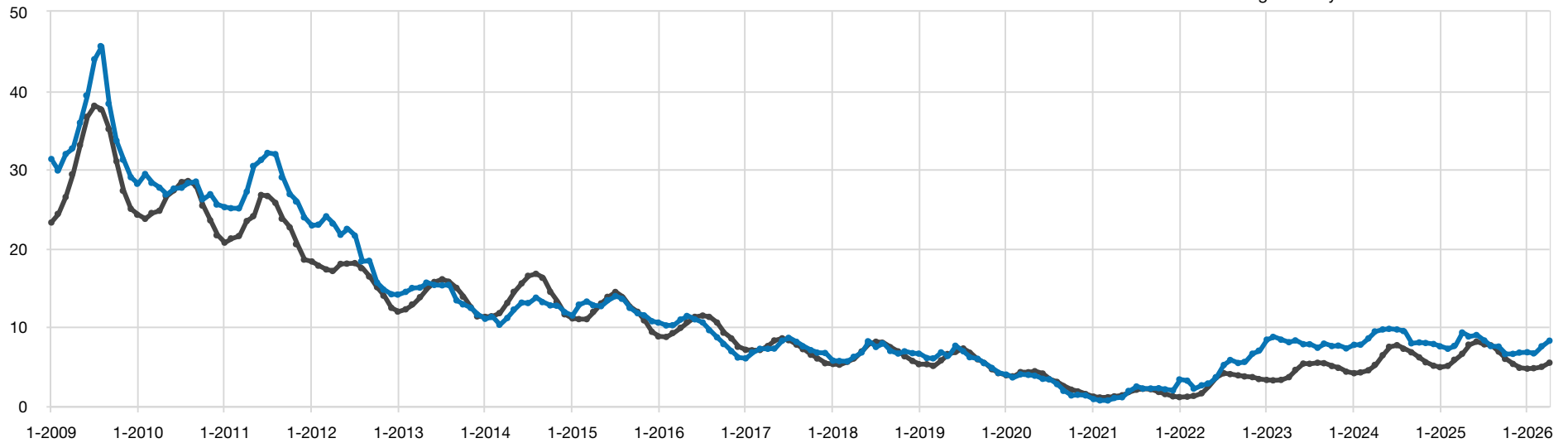
April



| Months Supply | Single Family | Year-Over-Year Change | Townhouse / Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-------------------|-----------------------|
| May-2025 | 7.8 | + 20.0% | 8.8 | - 9.3% |
| Jun-2025 | 8.2 | + 9.3% | 9.0 | - 8.2% |
| Jul-2025 | 7.8 | + 1.3% | 8.3 | - 14.4% |
| Aug-2025 | 7.7 | + 5.5% | 7.6 | - 20.0% |
| Sep-2025 | 6.9 | + 1.5% | 7.5 | - 6.3% |
| Oct-2025 | 6.0 | - 3.2% | 6.6 | - 18.5% |
| Nov-2025 | 5.3 | - 5.4% | 6.6 | - 17.5% |
| Dec-2025 | 4.9 | - 3.9% | 6.8 | - 13.9% |
| Jan-2026 | 4.7 | - 4.1% | 6.8 | - 10.5% |
| Feb-2026 | 4.8 | - 5.9% | 6.7 | - 8.2% |
| Mar-2026 | 5.0 | - 15.3% | 7.6 | 0.0% |
| Apr-2026 | 5.5 | - 16.7% | 8.3 | - 10.8% |
| 12-Month Avg* | 6.2 | - 0.7% | 7.6 | - 11.5% |

* Months Supply for all properties from May 2025 through April 2026. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Residential Properties Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics | Historical Sparkbars | 4-2025 | 4-2026 | % Change | YTD 2025 | YTD 2026 | % Change |
|---------------------------------------|----------------------|-----------|------------------|----------|-----------|------------------|----------|
| New Listings | | 426 | 423 | - 0.7% | 1,123 | 1,223 | + 8.9% |
| Pending Sales | | 185 | 245 | + 32.4% | 586 | 743 | + 26.8% |
| Closed Sales | | 129 | 166 | + 28.7% | 461 | 548 | + 18.9% |
| Days on Market Until Sale | | 129 | 108 | - 16.3% | 145 | 132 | - 9.0% |
| Median Sales Price | | \$605,000 | \$641,500 | + 6.0% | \$637,000 | \$602,500 | - 5.4% |
| Average Sales Price | | \$768,208 | \$918,958 | + 19.6% | \$860,107 | \$898,160 | + 4.4% |
| Percent of List Price Received | | 96.4% | 97.0% | + 0.6% | 95.8% | 96.3% | + 0.5% |
| Housing Affordability Index | | 50 | 50 | 0.0% | 48 | 53 | + 10.4% |
| Inventory of Homes for Sale | | 1,129 | 1,126 | - 0.3% | — | — | — |
| Months Supply of Inventory | | 7.1 | 6.0 | - 15.5% | — | — | — |