

# 2025 Education Course Calendar

All class are hybrid with limited virtual spots unless otherwise noted

(Classes will be released midday January 2nd, 2025)

## January

<b>22nd</b>	<b>9:00am-12:00pm</b>	<b>Trista Curzydlo</b>	<b>The Fair Housing Act</b>	<b>3 - FH</b>
22nd	1:00-4:00pm	Trista Curzydlo	Litigation Roundup	3
<b>23rd</b>	<b>8:00am-12:00pm</b>	<b>Kris Barney</b>	<b>Influence with Impact (Code of Ethics)</b>	<b>4 - CoE</b>
23rd	1:00-5:00pm	Kris Barney	The Ugly Truth	4

## February

<b>5th</b>	<b>9:00am-12:00pm</b>	<b>Craig Grant</b>	<b>How AI &amp; ChatGPT are transforming Real Estate</b>	<b>3</b>
<b>5th</b>	<b>1:00-4:00pm</b>	<b>Craig Grant</b>	<b>Creating Awesome Marketing Material with Canava &amp; AI</b>	<b>3</b>
11th	8:00am-12:00pm	Chris Bird (DATE UPDATED)	Top Tax Strategies for 2025	4
11th	1:00-4:00pm	Chris Bird (DATE UPDATED)	Solid Investment and Retirement Strategies for REALTORS®	3

## March

<b>11th</b>	<b>8:00am-5:00pm</b>	<b><u>Angela Klein-Hughes</u></b>	<b><u>Supervising Broker Pre-Endorsement</u></b>	
19th	8:00am-12:00pm	**	Interactive Look at Forms - Forms 101	<b>8</b>
19th	1:00-5:00pm	**	Interactive Look at Forms - Forms 102	4
<b>20th</b>	<b>8:00am-12:00pm</b>	<b><u>Angela Klein-Hughes</u></b>	<b><u>Supervising Broker Update Course</u></b>	4
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## April

<b>1st</b>	<b>9:00am-1:00pm</b>	<b>James Ferch</b>	<b>Water Rights</b>	<b>4</b>
<b>2nd</b>	<b>1:00-5:00pm</b>	<b>Braident Burns</b>	<b>Mineral Rights</b>	<b>4</b>
3rd	8:00am-12:00pm	Dale Anderson	Terrifying Realities: The Dangerous Side of Real Estate	4 - SF
<b>3rd</b>	<b>1:00-4:00pm</b>	<b>Dale Anderson</b>	<b>Empty Handed Tactics- Hands On Training</b>	<b>3 - SF</b>

## May

13th	9:00am-12:00pm	Michael Walker	Negotiation Pre-Game	3
13th	1:00-2:30pm	Michael Walker	Overcoming Conflict Today	1.5
13th	3:00-4:30pm	Michael Walker	Mastering the Art of Commission Negotiations	1.5

## August

5th	9:00am-12:00pm	Jaymie Bowditch	Legal Forum Update	3
6th	8:00am-12:00pm	Kat Dodd	Rookie to Pro - Your first year success plan	4
<u>7th</u>	<u>8:00am-12:00pm</u>	<u>Angela Klein-Hughes</u>	<u>Supervising Broker Update Course</u>	4
7th	1:00-5:00pm	Terri Welborn & Rochelle Houghton	What they don't teach you in Real Estate School	4

## September

<b>3rd</b>	<b>9:00am-12:00pm</b>	<b>Cheryl Knowlton</b>	<b>NAR: Putting REALTOR® Safety First</b>	<b>3 - SF</b>
3rd	1:00-4:00pm	Cheryl Knowlton	Navigating What's Next: 9 Strategies for Tackling Turbulence	3
10th	8:00am-12:00pm	**	Interactive Look at Forms: Addendums 201	4
10th	1:00-5:00pm	**	Interactive Look at Forms: Addendums 202	4
<b>11th</b>	<b>8:00am-12:00pm</b>	<b>Teri Welborn</b>	<b>Ethics: Navigating the REALTOR® Code of Ethics</b>	<b>4 - CoE</b>
<b>11th</b>	<b>1:00-5:00pm</b>	<b>Rochelle Houghton</b>	<b>Fair Housing</b>	<b>4 - SF</b>

## October

8th	8:00am-12:00pm	Ginger Unger	Due Dlligence, because 'Trust Me' isn't a Strategy in Commercial Real Estate	4
8th	1:00-5:00pm	Ginger Unger	Another Commerical Class (Name TBD)	4

\*\* Instructors: Angela Klein-Hughes & Terri Welborn

**Credits: 113**

**Bolded: In-Person Only**

Underlined: Supervising Brokers Only

**FH** - Fulfills NAR Fair Housing Requirement

**SF** - REALTOR® Safety Course

**CoE** - Fulfills NAR Code of Ethics Requirement